

PPP QUARTERLY PUBLIC PRIVATE PARTNERSHIPS

Innovative infrastructure and service delivery in South Africa

December 2005 Number 21

MORAPENG: A TRIUMPH FOR THE CRADLE OF HUMANKIND

Six years ago a unique World Heritage Site was declared by United Nations Educational, Scientific and Cultural Organisation (UNESCO) in the dusty lands north-west of Johannesburg, South Africa, where Wits University's paleontologists have been unearthing ancient human ancestry for decades.



Maropeng under construction, August 2005.

Just two years ago, a pioneering PPP deal was signed by the Gauteng provincial government, giving Maropeng Africa Leisure, a private consortium, the right to design, build and operate a visitor center like no other. In November this year, President Thabo Mbeki presided over its official opening.

The Morapeng PPP project's complex construction has been completed on time, within budget, meeting all its required specifications, and exceeding its black economic empowerment targets. Morapeng walked away with the esteemed British Guild of Travel Writer's award for 'Best New Tourism Project World-wide', and Construction World magazine's 'Best PPP project for 2005' in October.

In an unusual combination of government finance and private party risk, the Gauteng government invested R163 million in the capital costs of the project, along with R70 million in supporting roads and bulk infrastructure. The private party contracted to build for a fixed price, to complete by a fixed operations commencement date, and takes full risk on tourism numbers to meet its financing and operating costs over a ten year term. Upside on the private party's operating revenue will be paid as a concession fee to a Trust set

up by the Gauteng province with Wits University to support local communities and scientific research.

The developments at Sterkfontein Caves and Maropeng, 45 minutes drive from Johannesburg, have created 1 200 construction and 600 permanent jobs, and spurred tourism operations in an economically depressed region. Local Gauteng tourism offerings in 2001 totaled just 68, but today run to 270 attractions employing some 3 500 permanent staff. Visitor numbers in the district are currently up to over 70 000 per week, injecting some R7,5 million into local coffers.

The famous Sterkfontein Caves site, now sporting a new visitor reception center and conference facility was opened by the Deputy President, Phumzile Mlambo-Ngcuka in September. Morapeng boasts three high-tech conference venues for 500 people, within a dramatic tumulus building, a 5 000-seater outdoor amphitheatre, an underground visitor attraction, and accommodation for both five-star guests and school groups.

Visit www.discover-yourself.co.za to find out more.



Professor Philip Tobias (foreground) shows the skull of 'Mrs Ples' to Deputy President Phumzile Mlambo-Ngcuka, Gauteng Premier Mbazana Shilowa, Gauteng Finance MEC Paul Mashatile, and Arts and Culture Minister Pello Jordan at the opening of the Sterkfontein Caves visitor centre on 29 September 2005.

PPP TOOLKIT FOR TOURISM

After a year of review, research, consultation and drafting, the PPP Unit's PPP Toolkit for Tourism arrives on the desks of protected area managers this month, ready for use in the new year.

In its preface, National Treasury's Director-General, Lesetja Kganyago makes the purpose plain: "to empower relevant institutions to get on with the job, and to encourage private tourism investors and operators to do business with them."

The Toolkit applies the PPP project cycle, as set out in Treasury Regulation 16 to the Public Finance Management Act, to the specific circumstances of the tourism industry, and shapes the feasibility study and procurement phases appropriately to suit both small and large projects. It also provides that conservation institutions with sufficient internal capacity to follow the Toolkit, can apply for exemption from National Treasury's PPP approvals.

Managing its production, the PPP Unit's senior project advisor Sue Lund describes the Toolkit as a practical guide.

"The printed version contains the main guiding text and includes a CD with all the necessary templates in Word or Excel," she says. "It clarifies many areas of policy that have been clouded in uncertainty to date, simplifies steps where appropriate, and provides all the key documents that institutions need in a standardised form. We hope that it will give them the confidence to proceed with these important projects."

A training course has been developed and will be rolled out in 2006 in collaboration with the Development Bank of Southern Africa's Vulindlela Institute. From January 2006, the PPP Unit will also have a project advisor dedicated specifically to support the relevant government institutions that want to pursue tourism PPPs.

CONTENTS OF THE PPP TOOLKIT FOR TOURISM

Getting Started: Understanding the PPP toolkit for tourism
Getting Started: Clarifying some key policy issues for tourism PPPs

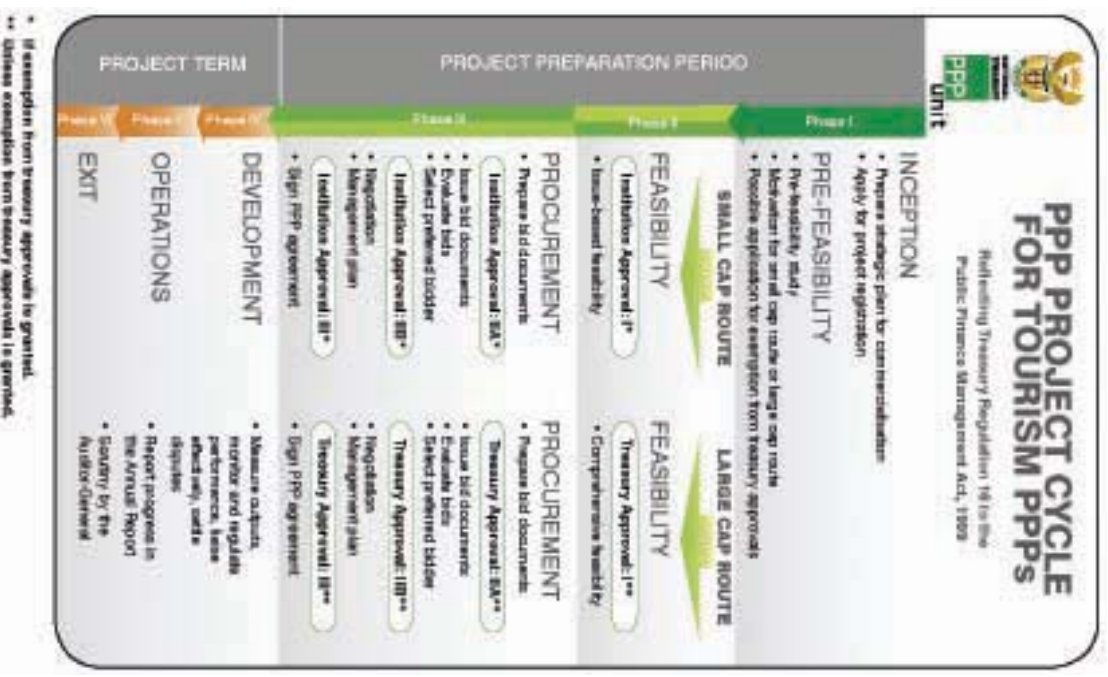
MODULE 1
 Inception and pre-feasibility phase

MODULE 2
 Feasibility and procurement phases for small cap tourism PPPs

MODULE 3
 Feasibility and procurement phases for large cap tourism PPPs

MODULE 4
 Managing tourism PPP agreements

Download the PPP Toolkit for Tourism from:
www.ppp.gov.za or contact the PPP Unit,
 National Treasury to get printed copies.



MUNITORIA PROJECT

FEASIBILITY STUDY KICKS OFF

The City of Tshwane began its feasibility study for the Munitoria office accommodation project to house all municipal employees in a central building.

A building designed to house municipal employees was destroyed by fire in 2000. The city hopes to build offices which will provide a client centered delivery centre making it easier for the public to access municipal employees in an effort to enhance service delivery. “The municipal employees are currently scattered all over the city making it difficult for members of the public to access the right public officials,” says Tumi Moleke, Head of the Municipal Desk at the PPP Unit.

“The new Munitoria will enable a more client centric approach from municipal officials and will benefit the citizens of Tshwane.”

Moleke notes that this process is also part of the Tshwane Inner City Project aimed at urban regeneration and sustainable economic development for the city and is part of a strategy to increase the urban building stock. “Should this project be successful it will be a model for accommodation projects in the future,” concludes Moleke.



THE DRAKENSTEIN MUNICIPALITY PURSUES URBAN REGENERATION IN PAARL

The Drakenstein Municipality has initiated a feasibility study to use government owned land to renew parts of the Paarl Central Business District (CBD) through a Public Private Partnerships (PPP).

In 2003, the municipality began to notice that parts of Paarl CBD were showing signs of decay, businesses were reluctant to expand investment and local residents were shopping in other areas. As part of its Integrated Development Plan (IDP), the municipality has identified the urban renewal of Paarl as the first project to be undertaken as a PPP.

Since PPPs can bring significant benefits to local communities, the municipality is pledging to work speedily to meet the requirements for a feasibility study required by

the Municipal Systems Act and the Municipal Finance Management Act. The impact of the project is directly aimed at job creation in the construction and retail industries, increasing demand for locally produced materials and equipment and a significantly enhanced tourism industry.

“Fortunately, there is a high level of support for the process in council which will ensure the success of the project,” says Tumi Moleke, Head of the PPP Unit’s Municipal Desk. Moleke further notes that “there is a significant emphasis being placed on Black Economic Empowerment, which will be of great benefit to the local Paarl community. Hopefully more municipalities will wish to use PPPs as a tool for urban regeneration.”

SOUTH AFRICA HAS WORLD CLASS PPP FRAMEWORKS

The National Treasury's PPP Unit was invited to attend a seminar in Seoul South Korea on Public Infrastructure Investment and the Role of Public Private Partnerships in November. Sponsored by the International Monetary Fund and the Korea Development Institute (KDI), the two-day seminar focused on strategies for emerging markets to leverage private sector investment for infrastructure delivery.

Participants in the seminar included South Korea, Japan, Chile, India, Indonesia, Malaysia, Japan, the United Kingdom and South Africa. Much of the discussion focused on the creation of robust and unambiguous regulatory frameworks to ensure confidence from the private sector and success in implementing public sector service delivery strategies. Significant emphasis was also placed upon the establishment of transparent procurement processes to alleviate concerns from potential private sector bidders.

The completion of robust feasibility studies also proved to be a challenge for many participants, particularly with regard to long-term financial modeling and affordability issues. Participants were particularly impressed with the emphasis placed on feasibility studies in the South African context, noting that all the successful PPP projects in South Africa had strong feasibility studies.



Utho Capital is one of the leading transaction advisors in the PPP arena. We have closed several PPP mandates and we are currently advising Government as well as the private sector in a number of PPPs. Utho are technical partners to the SADC Banking Association on PPPs until 2008.

Utho is a corporate and project finance advisory firm, wholly owned and managed by a team of black professionals with over 50 years combined hands on experience. We pride ourselves in providing innovative solutions and world class execution flavoured with a local African touch.



Contact Sheila, Andrew or Jeanne-Marie on
(011) 447 4970 www.utho.co.za

Copies of the PPP Manual and the standardised provisions for PPP contracts were provided to all the delegates who were eager to use them as a basis for PPP frameworks in their own countries. Dr. Joon Kyung Kim the acting head of the KDI thanked South African delegates for their "insightful and meaningful contribution" to the seminar.

HEALTH CARE WORKSHOP A SUCCESS

The two-day Health Care Workshop held in the Eastern Cape on November 17th and 18th turned out to be a great success. Attended by over 180 delegates the workshop covered practical areas related to health care service provision through PPPs.



Jointly hosted by the PPP Unit and the Eastern Cape Department of Health, the workshop heard experiences of public officials, private parties and international best practice in offering innovative health care services using PPP models.

There was a broad agreement that PPPs offer significant opportunities for job creation, Black Economic Empowerment, poverty alleviation as well as effective and efficient delivery of health care services. In his opening remarks the MEC for Health of the Eastern Cape, Dr Bexvan Gogwana urged the participants to identify practical solutions for service to the poorest citizens who deserve access to decent health care.

Netcare UK highlighted a new mobile health care solution, developed in South Africa and being deployed in England, which allows surgeons to perform cataract operations in mobile clinics through out the country.

Lessons drawn from successful PPPs such as the Albert Luthuli Hospital in KwaZulu- Natal, stressed the need for commitment, leadership and vision to ensure that the PPP projects were successfully implemented. The workshop organiser, Sheila Themba from the PPP Unit, noted that the "workshop was successful because we shared both public and private sector perspectives and there was healthy debate. At the conclusion of the workshop, delegates were armed with more knowledge and a renewed commitment to the PPP model for health care service delivery."

Lawrence Boya, the Head Of Department for the Eastern Cape Department of Health, closed the workshop with the words "ultimately it is not what we say but what we do that counts, let us each go away with a commitment to providing quality health care to all South Africans."

PPP projects signed in terms of Treasury Regulation 16, as at December 2005

PPP type indicated by combination of private party risk for: **D**: design; **F**: finance; **B**: build; **O**: operate; **T**: transfer of assets back to government
BEE: Black economic empowerment; **vmf**: value for money; **PFMA**: Public Finance Management Act, 1999

Project and government institution	PPP type Contract duration Date Financial Close	Contact Official	Private Partner	BEE as % of equity and sub-contracting	Financing and Arrangers	Transaction Advisors to government	Value to gvt (NPV of unitary charge)	NPV of benefit to government
1. Fleet Management Northern Cape Dept Transport, Roads and Public Works	DFO 5 years November 2001	Elliot Monosi (053) 839-2154	Pemberley Investments (Pty) Ltd comprising: Imperial Holdings and Africa Kosini	Equity: 25% Sub-c: 25%	Equity: 100%	Deloitte.	R181 million	N/a
2. Inkosi Albert Luthuli Hospital KwaZulu-Natal Dept Health	DFBOT 15 years December 2001	Hermann Conradie (033) 395-2019	Impilo Consortium (Pty) Ltd comprising: Mbekane Health & Wellbeing, AME International, Vulindlela Holdings, Siemens, Drake & Skull, Omame	Equity: 40% Sub-c: 40%	Debt: 70% Equity: 20% Govt Contribution: 10% Rand Merchant Bank	PricewaterhouseCoopers; White & Case; EC Harris; Aloecap; Hiltron	R4.5 billion	N/a
3. Eco-tourism Manyeleti 3 sites. Limpopo Dept Finance, Economic Affairs, Tourism	DFBOT 30 years December 2001	Charles Maluleke (015) 290-7300	Koko Moya Wilderness Trail (Pty) Ltd; Tinswala Lodges (Pty) Ltd; Pungwe Game Reserve (Pty) Ltd	Equity: 30%, 30%, 40% Sub-c: 30%, 30%, 40%	Equity: 100%	DBSA; White & Case	N/a	R25 million cash
4. Universitas and Pelonomi Hospitals co-location Free State Dept Health	DFBOT 16,5 years November 2002	Mr Shuping 083 380 6306	Community Health Management/ Netcare consortium	Equity: 40% Sub-c: 40%	Equity: 100%	Ignis; Naude's Attorneys	N/a	R43 million cash plus R38 million in form of upgrade
5. Information Systems Department of Labour	DFBOT 10 years December 2002	Deon Haasbroek (012) 309-4551	Siemens Business Solutions Consortium	Equity: 30% Sub-c: 25%	Equity: 100%	KPMG	R1.5 billion	N/a
6. Chapman's Peak Drive toll road Western Cape Dept Transport	DF(part)BOT 30 years May 2003	Ben Veldman (021) 483-2004	Capstone 252 (Pty) Ltd comprising: Concor, Thebe Investments, Marib Holdings, Haw & Ingles	SPV: 30% Design & Construct Sub-c: 10% Ops & Maintain Sub-c: 50%	Debt: 44% Equity: 10% Govt Contribution: 46% Rand Merchant Bank	Ignis; Jeffares & Green; Hofmeyr, Herbstein & Gihwala; Intertoll; Decathlon	N/a	R450 million in form of capital works and operations
7. State Vaccine Institute Dept Health	Equity partnership 4 years April 2003	Gerrit Muller (021) 312-0717	Biovac Consortium	Equity: 15% Sub-c: n/a	Equity: 100%	PricewaterhouseCoopers;	N/a	R15 million systems investment; & NPV vmf of R60m over current spend
8. Humansdorp District Hospital Eastern Cape Dept Health	DFBOT 20 years June 2003	Eugene Jooste (040) 609-3702	Metro-Star Hospital (Pty) Ltd comprising: Metropol Hospital and Season Star Trading 123	Equity: 25% increasing to 40% Construct Sub-c: 50% Ops & Maintain Sub-c: 40%	Equity: 90% Govt Contribution 10%	Ignis; PHI Attorneys	R18.9 million	R15 million upgrade plus R34 million cash
9. Dept Foreign Affairs	DFO 5 Years August 2003	Mr M Nkalane (043) 604-7425	Fleet Africa Eastern Cape (Pty) Ltd	Equity: 25% Sub-c: 25%	Debt: 100% Rand Merchant Bank	Deloitte.	R553 million	N/a
10. Head Office Accommodation Dept of Trade & Industry	DFBOT 25 Years August 2003	Hamida Fakir (012) 310-1564	Rainprop Consortium comprising: WBHO, Atterbury Property Holdings, Parkdev S.A., Reberve Facility Management, Propnet, Zwelinzima Holdings, Prop 5 Corp, Rainbow Construction, WDB Investment Holdings, PDSA	Equity: 55% Design & Construct Sub-c: 43% Facilities Manage Sub-c: 50%	Debt: 80% Equity: 8% Govt Contribution: 12% Standard Corporate & Merchant Bank	Ignis, Utho Capital, Ledwaba Mazwai/ Masons B.I. Assoc.	R870 million	N/a
11. Cradle of Humankind Interpretation Centre Complex Gauteng Dept Agriculture, Conservation, Environment and Land Affairs	DBOT 10 years October 2003	Michael Worsnip (011) 355-1385	Furneaux Stewart Gapp Consortium comprising: Stocks, Fikile, Thebe	Operating Equity: 53% Construction Sub-c: 40% Ops Sub-c: 25%	Govt: 100% capex Equity: 100% opex	PricewaterhouseCoopers; White & Case	N/a	R39 million cash
12. Social Grant Payment System Free State Dept Social Development	DFO 3 years April 2004	Shirley Havenga (015) 409-0923	AllPay (Pty) Ltd	Equity: 40%; Sub-c: Year 1: 30%; Year 2: 35%; Year 3: 45%	100% Equity	Ernst & Young	R260 million	N/a

Projects in preparation, registered in terms of Treasury Regulation 16, as at December 2005

RFQ: Request for Qualification; **RFP:** Request for Proposal; **BAFO:** Best and Final Offer; **Treasury Approvals:** are in terms of Treasury Regulation 16 to the Public Finance Management Act. **Status:** Please refer to the **PPP Project Cycle** in National Treasury's **PPP Manual**, available on www.treasury.gov.za

National Departments	Project Officer	Project	Status	Transaction Advisors
1 Dept Communication	Jabu Radebe (012) 427-8167	Emergency 112	Draft Feasibility Study under review by PPP Unit.	Utho Capital; Nokusa Consulting; SincroWave; Mchunu Koikanyang Attorneys
2 Dept Communication	Joe Mjwara (012) 427-8296	Regional language television services	Feasibility Study underway Options Analysis..	Utho Capital (Pty) Ltd
3 Dept Correctional Services	Tandi Mpomi (012) 307-2130	Working Environment Service Delivery	Feasibility Study Needs Analysis completed.	Ghandi Maseko Architects, Dean Zimu Consultants, Nalane Manaka Inc.; Industrial Portal Company
4 Dept Correctional Services	Robert van Anraad (083) 380-6306	Feasibility of four new prisons	Pre negotiation review of existing prison operations underway.Feasibility Study: Options Analysis. RFP to be issued October 2005.	Kagiso Financial Services; Ledwaba Mazwai; Carter Gobel Lee; P D Naidoo
5 Dept Defence South African Military Health Service	Brig Gen H Wallis (012) 671-5244	Purchase of Clinical Services in seven districts		Ignis; PH Inc
6 Dept Education	Johan Visser (012) 312-5439	Working Environment Service Delivery	Negotiations with Sethegko Consortium.	KPMG; Turner & Townsend; Deneys Reitz
7 Dept Environmental Affairs and Tourism	Alan Robertson (021) 402-3078	Replacement of SA Agulhas	Feasibility: Needs Analysis.	PricewaterhouseCoopers
8 Dept Foreign Affairs	Bernice Africa (012) 351-1407	Working. Environment Service Delivery	RFP issued responses due November 2005.	SPP Solutions ,Deneys Reitz, Vela VKE, ME Corporation
9 Dept of Foreign Affairs	Peter Bolinck (012) 351-1407	Working Environment Service Delivery Foreign missions	Feasibility Study: Needs Analysis.	Akhona Properties; Gensec; Pam Golding
10 Dept Justice	Alan Mackenzie (012) 315-1019	Management of Monies and Trust (MMT)	RFP to be issued December 2005.	Ernst & Young; CSIR; Nepual-Irikanjee Attorneys; Nthake; Tin Can Communications; Beyfield Technical Services
11 Dept Labour*	Deon Haasbroek (012) 309-4551	Communication Technology	Feasibility Study: Completed, waiting for TA1 submission.	PricewaterhouseCoopers White and Case.
12 Dept Land Affairs	Jean-Pierre Labuschagne (012) 312-8172	Working Environment Service Delivery	Feasibility Study: Needs Analysis.	SPP Project Solutions, Vela VKE, Resolve Group, Hofmeyr Herbstien Gihwala, Mukwevho Makhabela Adekeye Attorneys, Mashabane Rose Architects, AON. Thokomelo, Exigent, R&M Quantity surveyors
13 Dept Minerals & Energy	Koena Moholola (012) 317-9000	Independent power producer new generation – Peaking Plant	RFP to be issued November 2005.	PB Power; Deneys Reitz; IBM; Ebony Consultants; Sihlali Molefe Inc.; Benton Wilde Sape
14 Dept Transport	Nashee Sewpersadh (012) 309-3165	Fleet Management for National Departments	Feasibility Study: TA1 Approval granted.	Deloitte; Madhlopa Attorneys
15 Dept Water Affairs & Forestry	Christo Marais (021) 441-2700	Working for Water: secondary industries	RFP: Revised RFP being developed.	KPMG; Stellenbosch University; Edward, Nathan & Friedland; Nosipho
16 Dept Land Affairs	Mr Jeff Moji (012) 312-8911	Deeds Scanning Project	Inception.	Not yet appointed
17 Dept Arts and Culture	Miss Louisa Venter (012) 323-5300	National Archives Electronic Content Management Solution for Preservation of Archival Records	Inception.	Not yet appointed
18.Government Printing Works	Mr Mosa Ntimbe (012) 334-4681	Working Environment Service Delivery	DPW Options Analysis.	Not yet appointed
19 South African Revenue Services	André Kritzinger (012) 422-4000	IT-Container scanner inspection	RFP evaluation complete.	Deloitte, Edward Nathan, Arup
20 South African Revenue Services	Trevor Muller (012) 422-4000	Fleet Management	Feasibility Study: Options Analysis and Value Assessment Completed.	Dean Zimu and Madhlopa Attorneys
Provincial Departments	Project Officer	Project	Status	Transaction Advisors
21 Eastern Cape Dept Health*	Lulu Peteni (040) 609-3445	Revitalisation of Pharmaceutical Supply Chain	Negotiations: Kalafo Consortium announced as preferred bidder.	PricewaterhouseCoopers; White & Case; Utho Capital; LEAP Architects
22 Eastern Cape Dept Health*	Eugene Jooste (040) 609-3581	Grahamstown & Port Alfred Co-location	RFP: RFP responses expected November 2005.	Ignis; PH Inc; EC Harris; Annette van der Merwe; HBS Consulting
23 Eastern Cape Dept Health	Eugene Jooste (040) 609-3581	Lusikisiki Nurses Accomodation	Inception: TA appointment pending HOD's approval.	Not yet appointed
24 Free State Dept Education	Kevin Abrahams (051) 404-9287	Schools Programme	Feasibility Study: Restarted with revised scope.	Sangena Investments; Ledwaba Mazwai; Stewart Scott and Ilkwa Finance - Nedcor Capital, Prop5
25 Free State Dept Health*	Mr Shuping (051) 405-4818	New build hospitals in Trompsburg and Ladybrand	Revitalisation.	Ignis; EC Harris; PH Inc

 Inception

 Feasibility

 Procurement

 Negotiations

* Transaction costs funded by Project Development Facility

Provincial Departments

- 26 Free State
Dept Public Works,
Roads & Transport
- 27 Gauteng Dept Health
- 28 Gauteng Dept Public Transport,
Roads & Works
- 29 Gauteng Dept Public Transport,
Roads & Works
- 30 Kwa-Zulu Natal Dept Economic
Development and Tourism
- 31 Kwa-Zulu Natal Dept Health
- 32 Kwa-Zulu Natal Dept Transport*
- 33 Limpopo Dept Health
and Social Development
- 34 Limpopo Dept Health
and Social Development
- 35 Limpopo Dept Health
and Social Development
- 36 Limpopo Dept Health
and Social Development
- 37 Limpopo Dept Health
and Social Development
- 38 Limpopo Dept Transport
and Social Development
- 39 Limpopo Dept Transport
- 40 North West Dept of Transport
- 41 Western Cape Dept Health*
- 42 Western Cape Dept Health
- 43 Western Cape Dept Health*
- 44 Western Cape Dept Health
- 45 Western Cape Dept Health

Public Entities

- 46 Eastern Cape
Mayibuye Transport Corporation
- 47 Greater St Lucia Wetlands
Park Authority
- 48 Limpopo Tourism & Parks Board
- 49 National Housing
Finance Corporation
- 50 Western Cape Nature
Conservation Board
- 51 Western Cape Nature
Conservation Board

Municipalities

- 52 City of Tshwane

Project Officer

Mr Strover Maganedis
(051) 405-5416

Luvuyo Baba
(011) 355-3866

Nicolette Huluba-Mitrofan
(011) 355-2686

Jack Van der Merwe
(011) 355-7300

Rohan Persad
(031) 307-2857

Hermann Conradie
(033) 395-2019

James Mlawu
(033) 355-8988

Ramakuntwane Selepe
(015) 293-6362/61

Ramakuntwane Selepe
(015) 293-6362/61

Ramakuntwane Selepe
(015) 293-6362/61

Ramakuntwane Selepe
(015) 293-6362/61

Ramakuntwane Selepe
(015) 293-6362/61

Ramakuntwane Selepe
(015) 293-6362/61

R Kgosana
(015) 295-1018

Peter Mosiane
(018) 397-0700

Lorraine Rademeyer
(021) 483-5844

Lorraine Rademeyer
(021) 483-5844

Michelle Joubert
(021) 483-5844

Japie du Toit
(021) 483-5844

Michelle Joubert
(021) 483-5844

Project Officer

Andr  de Vries
(043) 604-7424

Terri Castis
(033) 590-1525/8

Fixon Hlungwani
(015) 288-9000

Luthando Vutula
(011) 644-9872

Adnaan Abrahams
(021) 483-4874

Adnaan Abrahams
(021) 483-4874

Project Officer

Peter Aborn
084 850-5635

Project

Office Accommodation

Chris Hani Baragwanath hospital for
reconstruction, revitalization and upgrading

Gauteng Kopanong Precinct
Working Environment Service Delivery

Gautrain Rapid Rail Link

Dube Trade Port

Soft FM for Health Facilities

Vukuzakhe Plant
Park Depot

Polokwane Hospital Renal Dialysis

Ellisras, Phalaborwa & Duiwelskloop Co-location

Provincial Linen Management Services

Accommodation for clinical staff at
various hospitals

Completion of Thohoyandou Hospital

Penge Hospital
Revitalisation.

Emergency Vehicles Management Services

Fleet Management

Hermanus Hospital co-location project

Swellendam Hospital co-location project

Rehabilitation Centre

Eerste River Hospital-Facility Management

Forensic Psychiatric Hospital

Project

Bus company restructuring

Eco-tourism:
14 business sites

Eco-tourism:
20 nature reserves

Rental Housing

Whale Trail

De Hoop Nature Reserve

Project

Client Centered Services
Delivery Precinct & Munitoria Project

Status

Feasibility Study: Needs Analysis.

Inception.

Feasibility Study: Conditional Treasury Approval I granted 17 May
2004.Application before South African Heritage Resources Agency

Negotiations: Bombela Consortium announced
2 July 2005 as preferred bidder.

Feasibility Study: Assessment of Procurement Option by province.

Feasibility Study: Assessment of Procurement Option by province.

Feasibility Study: revisions to Feasibility Study required.

RFP issued to short listed bidders.

Feasibility Study: Feasibility Study to be revised to include
increased revitalization of Maphutalatji hospital.

RFQ: Appointment of pre-qualified bidders pending.

Feasibility Study: Assessment of Procurement
Option by province.

Inception.

Inception.

Feasibility Study: revisions to Feasibility Study required.

Feasibility Study.

RFP to be issued October 2005.

RFP to be issued September 2005.

RFP to be issued September 2005.

Feasibility Study: HR issues to be resolved.

Inception.

Status

Feasibility Study: Revised TA1 issued February 2005.

Negotiations.

Feasibility Study.

Feasibility Study: Options Analysis.

Inception.

Negotiations.

Status

Feasibility Study: Value Assessment.

Transaction Advisors

Utho Capital; ECH Solutions; Nikiwe Projects; Bokwa & Wessels;
Mchunu Koikanyang

Not yet appointed

Kagiso Financial Services; Ledwaba Mazwai; PD Naidoo

Khuthele; Argus Gibb; Kagiso Financial Services; Ledwaba Mazwai

PricewaterhouseCoopers; EC Harris; SDG; Siwendu & Partners

PricewaterhouseCoopers; White & Case; Turner & Townsend;
Siwendu & Partners; Gasa & Associates; L Msimang

Deloitte; Henwood & Nxumalo Engineers; Ndamase Inc; Madhlopa Inc;
Mc Carthy Consulting

Ignis; Munyai Malaka; SPP; Phatshoane Henney Inc; Vela VKE;

Ignis; Munyai Malaka; SPP; Phatshoane Henney Inc; Vela VKE; Resolve Workplace
Solutions; Mtema Mashao Engineers; Maluleka Mokoena & Associates

Ignis; Munyai Malaka; SPP; Phatshoane Henney Inc; Vela VKE; Resolve Workplace
Solutions; Mtema Mashao Engineers; Maluleka Mokoena & Associates

Procurement Dynamics; Turner & Townsend; Nalane Manaka Attorneys; SAB&T

Not yet appointed

Not yet appointed

Deloitte; Madhlopa Attorneys

Deloitte

Ignis; PH Inc

Ignis; PH Inc

KPMG; Africon; Deney's Reitz Consortium

Ignis; EC Harris; PH Inc

Not yet appointed

Transaction Advisors

Deloitte

White & Case; Delano Caras

Vela VKE; Busico; Dave Short attorneys; Dynacon; Munyani Malaka; Resolve Group

Kagiso Financial Services; Ledwaba Mazwai; PD Naidoo

Not yet appointed

Dynacon Technologies; Bell, Dewar & Hall; Busico

Transaction Advisors

Kagiso; PD Naido and Associates

Inception

Feasibility

Procurement

Negotiations

* Transaction costs funded by Project Development Facility



KPMG is consistently ranked as one of the leading project finance advisors in the world. We have a wealth of experience advising both public and private sector clients with the development of Public-Private Partnerships (PPP) and public infrastructure projects.

Our dedicated PPP advisory services team advises on all facets of PPP projects, from initial evaluation and feasibility studies, through to procurement, negotiations and final hand-over.

For more information, please contact Kobus Venter on (012) 431 1340 or Jacqueline Burger on (012) 431 1329

PEOPLE ON THE MOVE

Founding member of the PPP Unit takes up new position at Transnet.

Sue Lund, a senior project advisor at the PPP Unit since its inception will be taking on new and exciting challenges at Transnet as a group manager for a new policy department. Lund was instrumental for the content, editing and publication of the PPP Manual, the Standardised Provisions and PPP Quarterly.

She also put together the new Tourism PPP Toolkit and established the Business Development Desk at the PPP Unit. Lund also provided technical assistance on the Gautrain project and will be part of the negation team until January 2006.



"I will greatly miss being part of this fantastic PPP Unit and the Treasury. All of you are building a great team together, and the Unit continues to log up ever more achievements to be proud of. I feel very privileged to have worked with you all," says Lund.

WORKSHOP FOR PPP FOUNDATION TRAINING 2006

Dates: 14-15 March 2006
Place: National Treasury
 240 Vermeulen Street
 Pretoria

To book, email: rachel.mawela@treasury.gov.za

WORKSHOP FOR PPP TRANSACTION ADVISORS

Dates: 9 February 2006
Place: National Treasury
 240 Vermeulen Street
 Pretoria

To book, email: rachel.mawela@treasury.gov.za

How to contact:

National Treasury PPP Unit:
 Tel: (27-12) 315 5537 Fax: (27-12) 315 5477
 Email: rachel.mawela@treasury.gov.za
www.ppp.gov.za

National Business Initiative:
 Tel: (27-11) 544-6000 Fax: (27-11) 484-2781
 Email: faye@nbi.org.za
www.nbi.org.za